# **Galaxy Exports Zone**

**Exports I Training I services I Consulting** 



#### **PROFILE**

Name : P.Krishnan., B.Sc,.MBA.,PGDIBM.,PGDED.,

Proffession : Business Trainer & Consultant

Organisation Name: Galaxy Exports Zone

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#### About Us:

Galaxy Exports Zone, has started its journey under the stewardship of its Founder Director P.Krishnan. Galaxy Exports Zone was established in 2007 in Sivakasi, Tamil Nadu Now running at Coimbatore.

#### Mission:

Main goal of this consultancy is to create more and more young Export Entrepreneurs in TamilNadu to trade with World level.

#### Vision:

To become India's Number One Training and Consulting Center for Export Business. To Create One Hundred Export Entrepreneurs in every Year for our Nation Economic Development.

Experience: We are 14 years Experienced in Business Training, Services and Consulting Field.

#### **Our Training Programs**

1. WeOrganized and Conducting Programs at Various Places

Siyakasi - Madurai - Chennai - Coimbatore - Tirunelveli - Salem

2. We are the Resource Person of Other Business Association Organized Export Training Programs.

1.MADITSSIA - MADURAI 2.VAPS - MADURAI 3.TANSTIA - CHENNAI

3. We are the Faculty and Resource Person of MSME (Govt) - Organized Export Training Programs.

Still 5 - (3 days) Programs Completed at

1.MADURAI

2.TRICHY

3.TIRUNELVELI

4.We are provides Export Business Awareness Programs to

1. Business School 2. UNIVERSITIES 3. Engenering Colleges 4. Colleges by meet More than 2500 students in Commerce and Management studies Departments

5.We are provides Onsite Advising Export Procedure for varies product Manufacturing Companies.

6.We are Organized Varies Business Visit & Meet for Export Business.

1.Chennai SEA Port Visit

2.Chennai AIR Port Visit

3.Tuticorin SEA Port Visit - 5 Times

4.Export Packing House Visit

5.Spices Board Visit - Tuticorin

**6.Export Entrepreneurs Meet** 

7. Customs Brokers Association Meet - Chennai & Tuticorin













# Export Business Training Topics -32

#### **SESSION - 1**

- 1. Qualities of Business to do Successfully Domestic & Export
- 2. Basic Barriers of Export and their Solutions
- 3.Export Company Setup & get EXPORT IMPORT License (IEC)
- 4. Types of Exports , Exporters & Hs Code
- 5. Product Selection Methods to Export
- 6. How to convert your business to Export?
- 7. Supplier Selection Methods for product
- 8. Countries Selection Methods to Export
- 9. How to promoting our product in International Market

#### **SESSION - 2**

- 10. How to REACH the Buyer & Buyer Selection Methods
- 11. How to communicate with buyer & methods
- 12. How to do Export Business Negotiation with Buyer
- 13. How to send Export Sample To Buyer
- 14. How to get help of Export Promotion Councils & Boards
- 15. How to Receive Buyer Enquiry Model Enquiry
- 16. How to delivery our Products by INCOTERMS Method
- 17. How to FIX PRICE & Give Quotation to Buyer
- 18. How to get Payment with safety Methods
- 19. How to Verify the Buyer
- 20. How to do Before We get Order
- 21. How to make agreement with Buyer
- 22. How to Inspection, get certificate of our product
- 23. How to Export packing, marking and labeling methods

#### SESSION - 3

- 24. How to get Export Loan from the Bank
- 25. How to value added of our product & Benefits
- 26.Benefits of ECGC
- 27.Marine Insurance
- 28. Services of Clearing and Forwarding Agents
- 29.Export Documentation
- 30. How to do IMPORT BUSINESS successfully Overview
- 31. How to get Government Incentives and other benefits.
- 32.Export Disputes Solving Method

#### TRAINING METHODS

1.Direct Program - One day Training
Group Training & 1 On 1



2.Online Training - 1 Day / 2 Days
Group Training & 1 On 1



## 3.Learn from Home

Export Or Import Business Training Videos in Tamil are Sent By

A) PenDrive + Book

B) Google Drive Link





4.Freelancer Program - A) Business Trade Association

- B) Third Party Organized Program
- C) Group Of Entrepreneurs
- D) Company & Factory
- E) One To One Program
- F) Business Schools & Colleges

Above All Programs are 100% FREE Consulting After Training

#### **Training Highlights**

- 1.We are giving Continuous followup.
- 2.We are giving Continuous Consulting to trainees for their Export Business Process
- 3.We are giving full assistance for Export Company Setup.
- 4.In Our Training We are giving Good Export Training Materials Export Training Pendrive with Book Or Materials By Google Drive Link

**Services** 

## We are Giving Business Services

PROPRIETORSHIP / PARTNERSHIP / LLP / PRIVATE LTD



**UDYAM** 

MSME Registration NEW / MODIFY



**GST** 

Goods & Sales Tax NEW / MODIFY / FILING



DSC

Digital Signature Certificate
NEW / RENEWAL



IEC

IMPORT EXPORT CODE
NEW / MODIFICATION / UPDATION



**IceGate** 

AIR & SEA PORT AD CODE CUSTOMS Registration

NEW / MODIFY



6

8

**EPC** 

36- Export Promotion Council Registration -RCMC
APEDA / COIR / SPICES / COCONUT / FIEO & Any Other Council.
NEW / RENEWAL / MODIFY



**FSSAI** 

BASIC STATE NEW/RENEWAL/MODIFY CENTRAL



TRADE MARK BRAND Registration



WEBSITE & E-CATALOGUE
Digital Marketting



Live - INTERNATIONAL EXPORT & IMPORT DATA

#### **Resource Person for Other Business Trade Associations**



**MADITSSIA- MADURAI** 





TANSTIA - CHENNAI







**Business Speaker in Handloom Export Promotion Council -INDIA** 







**Collaboration With HDFC bank** 







VAPS - MADURAI







## We Organise

## **SEA PORT VISIT- TUTICORIN & CHENNAI**

2015-2016-2017-2018 - 2022





























# We Organised FLOWERS & VEGETABLES EXPORT PACKING HOUSE VISIT 2014 & 2017































## First Time In INDIA



We Organised

## ஏற்றுமத் முயற்சி செய்வோர்களுக்கு பாராட்டு NEEM -2018



NEW EXPORT ENTREPRENEURS MEET -2018 @ MADURAI APPRECIATION AWARD FOR EXPORT SOUGHT TO OUR SEA MEMBERS

நாங்கள் நடத்திய விருது வழங்கும் விழா.



## Resource Person of MSME (Govt) - Organized Export Training Programs.

## Madurai







Tirunelveli







TRICHY







Ramanathapuram







## **Export Awareness Programs to Colleges**

AYYA NADAR JANAKI AMMAL COLLEGE, SIVAKASI























RAJU'S COLLEGE, RAJAPALAYAM.















SBK COLLEGE, ARUPPUKOTTAI























#### KALASALINGAM UNIVERSITY







**GANDHIGRAM UNIVERSITY** 







VIDYA ENGINEERING COLLEGE







AVS ENGINEERING COLLEGE





TAGORE ENGINEERING COLLEGE

Vivekananda Institute of Management Studies







## Our Export Related Article Published to Various Monthly Business Magazine from 2012 - 2020



If you want to get Export or Import Consulting Only...



# Join Our SEA Membership SMALL EXPORTERS ASSOCIATION ( SEA )

**Since 2014** 

## **SEA Membership Benefits**

**Main Moto: Export Import Consulting in Right Time** 

- 1. Continuous Follow-Up and Motivate to do exports
- 2. Immediate Consulting on your Export Import Doubts.
- 3. Possible to Make Business Contacts.
- 4. Preference to Participate SEA and AIR Port Visit.
- 5. Export Import Business Related Meetings
- Business Trade Fair Visit in Abroad

## **Power Of Consulting**

"Every Successful Business Man have a Business Consultant"
One Idea is Most Powerful than your
Hard Work and Save Your Time
Safe from Bad Trade and makes
More Profit in your Business....
Get your Consultant Here........

#### Contact:

Galaxy Exports Zone
all Exporters Association

Small Exporters Association
#Selvi Clinic Complex ,VKL Street, Near EB Office ,
NGGO Colony ,Thudiyalur - COIMBATORE - 641022 .

## Follow Us:

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